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PRODUCT CODE	NAME OF PRODUCTS	UNITS P/CASE	DISTRIBUTOR PRICE (EACH)	DEALER PRICE (EACH)	SUGGESTED RETAIL (EACH)
39000	WILCO GROUND SQUIRREL BAIT STATION	6	\$16.38	\$21.84	\$32.82
39001	WILCO RAT/MOUSE BAIT STATION	6	\$10.52	\$13.15	\$20.09
70601	WILCO GOPHER BAIT APPLICATOR w/1 lb. BAIT	8	\$173.61	\$209.17	\$261.46
70101	WILCO GOPHER GETTER MIDGET w/1 lb. BAIT	6	\$42.02	\$54.63	\$60.53
70300	WILCO PROBE 'N FUNNEL	6	\$10.00	\$13.00	\$18.85
70201	WILCO TRAP FOR GOPHERS	18	\$6.07	\$6.81	\$11.06
70204	WILCO/DOC WOODY'S GOPHER TRAP	6	\$9.41	\$12.24	\$17.14
70203	WILCO GROUND SQUIRREL TRAP	2	\$33.82	\$43.55	\$62.15
70400	WILCO GOPHER GETTER 3 PT. HITCH (18" coulter)	1	\$2060.00	\$2575.00	\$3029.00
70422	WILCO GOPHER GETTER 2 PT. HITCH (22" coulter)	1	\$2132.00	\$2665.00	\$3135.00

**\*\*NOT CARRIED IN STOCK—SPECIAL ORDER\*\***

**70318	WILCO GOPHER GETTER 3 PT. HITCH (18" coulter) cat.2	1	\$2159.51	\$2591.41	\$3302.17
**70500	WILCO GOPHER GETTER PORTABLE (18" coulter)	1	\$2585.78	\$3102.93	\$3953.98
**70522	WILCO GOPHER GETTER PORTABLE (22" coulter)	1	\$2840.50	\$3408.59	\$4169.73
**70700	WILCO GOPHER GETTER 3 PT. HITCH (18" coulter) cat. 2	1	\$2988.88	\$3736.10	\$4570.38

**SALE TERMS:** F.O.B. LOMPOC, CA 93436 – PREPAID FREIGHT ON ORDERS OF ANY COMBINATION OF OR EXCEEDING 250 CASES AND/OR BAGS OF 6500 LBS. TO ONE ADDRESS. RETURN MERCHANDISE MUST HAVE APPROVAL FROM THIS OFFICE. THERE MAY BE A 10% RESTOCKING AND HANDLING CHARGE.

ALL ORDERS PLACED AFTER 2 p.m. PST WILL SHIP NEXT BUSINESS DAY

**CREDIT TERMS:** 5% - 10 DAYS/NET 30 DAYS. 1 ½ % P/MONTH SERVICE CHARGE (\$5 MINIMUM) ON UNPAID BALANCE OF 30 DAYS OLD OR OLDER.

**AD ALLOWANCE:** 3% OF YOUR TOTAL MERCHANDISE PURCHASES OF PREVIOUS CALENDAR YEAR, WITH PROOF OF PERFORMANCE.

**NOTE: PRICES SUBJECT TO CHANGE WITHOUT NOTICE**

**10/1/2016**